



## ISBGA Winter Conference January 19<sup>th</sup> & 20, 2023

**January 18, 2023**      Time: **5:00 pm**

**Location:** Residence INN by Marriott 1515 Southwest Main Street Ankeny IA 50021 515.963.5502

**Host School:** North Polk CSD

*Thank you,* June Carstensen North Polk CSD Director of Buildings and Grounds, 315 NE 141<sup>st</sup> Ave. Alleman, IA 50007 June@northpolk.org

**Board meeting** at the Hotel

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**January 19, 2023**      Time: **11:30 am**

**Lunch** provided by the ISBGA Hidalgo Mexican Bar and Grill 1631 SW Main Street #100 in Ankeny IA

**1:00 pm**

Welcome and announcements: Bud Juilfs, President of ISBGA

**Opening remarks:**

Mr. Michael Kline, Superintendent

On behalf of the North Polk Board of Education, staff, and students, it is my privilege to welcome you to the North Polk Community School District.

Our district represents the communities of Alleman, Elkhart, Polk City, Sheldahl, and northern portions of Ankeny. North Polk is a strong school system with dedicated staff, a highly engaged student body, and a school community that takes great pride in our students, schools, and activities.

At our core, we believe in learning for all by learning *from* all. Our staff is committed to developing a community of lifelong learners, problem solvers, and responsible individuals by providing high-quality educational programs in a safe and supportive environment.

Thank you for your interest in our school district. We are very proud of the work we do and our commitment to providing an excellent education for every student we serve.

Please do not hesitate to contact me if I can be of assistance.

GO COMETS!

Mr. Michael Kline, Superintendent  
North Polk Community School District

**1:30 pm to 2:15 pm**

**Genesan's "No Finish" Floorcare Program used for Terrazzo and Concrete floors.** Presenter Tim Burton from Genesan 260.402.5261  
[tburton@cleaneasier.com](mailto:tburton@cleaneasier.com)

Our Story

Genesan, founded in 2006, is one of the leading sources of high-performance, ecological, and biotechnological cleaning products in the United States. Our mission is to be a well-managed organization defined by its dedication to bringing only the finest cleaning products, equipment, training, and support to our distributor partners and ultimately, to their customers. We continue to expect only the highest levels of expertise and commitment from our team of experienced cleaning professionals.

Genesan enjoys a unique partnership with Pollet, a world leader in developing and manufacturing bio-based and biologically engineered cleaning solutions since 1788. Pollet's commitment to on-going research and development ensures that Genesan will continue to offer the most effective, economical, and sustainable products available in the marketplace today. Both companies firmly believe in achieving a complete clean without compromising the health of the user, building occupants, or the environment. Most Genesan products meet Green Seal, UL ECOLOGO, and EU Ecolabel environmental and safety standards and several have been certified as bio-based by the USDA. Beyond the products, Genesan and Pollet have gone one step further by ensuring that all products manufactured in Belgium are certified CO2 neutral with regard to their transport from Belgium and throughout the US. We do this through our mutual

support of CO2 Logic, a carbon-offsetting group dedicated to assisting organizations seeking to lessen their carbon footprint worldwide.

Genesan  
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Sales: [sales@cleaneasier.com](mailto:sales@cleaneasier.com)

Product Support: [productsupport@cleaneasier.com](mailto:productsupport@cleaneasier.com)

*Thank you, Tim.* [tburton@cleaneasier.com](mailto:tburton@cleaneasier.com)

### **2:15 pm to 3:00 pm**

Bud will have any booth people or salespeople stand up and tell us a little bit about their products, followed by a break.

### **3:00 pm to 4:00 pm**

#### **MidAmerican Energy Rebates**

Discussion about rebates for 2023: Where are rebates going? How can we help get rebates? Whom do we contact?

#### **MidAmerican Energy Company**

Reducing your energy usage helps your business lower operating costs, achieve sustainability goals and demonstrate a commitment to the environment.

As your energy efficiency partner, MidAmerican offers a variety of discounts and incentives, programs, and easy tips to help you use less energy and save money. Our programs make installing energy-saving equipment more affordable, while our experts and partners can consult with you one-on-one through major projects or offer guidance on the best equipment options for your business.

[www.midamericanenergy.com/business-efficiency-programs](http://www.midamericanenergy.com/business-efficiency-programs)

### **4:00 pm to 5:30 pm**

Tour School

### **6:00 pm**

Dinner at Magee's Irish Pub and Eatery 1610 SW Main Street Ankeny IA

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**January 20, 2023**

**Time: 8:30 am to 9:00 am**

Breakfast on your own

Bud Juilfs, President of ISBGA, will lead a round table discussion on the hiring of the new director.

Items to discuss: Timeline, qualifications, what we do temporarily, what does the organization want? Other items.

**9:00 am to 10:00 am**

Harmonic controls, surge protectors, studies on existing system and new systems

Andy Angrick with P3 Power Protection Products will be presenting

**About P3**

P3 features high quality products, services and software for critical facility management. Backed by superior customer service and leading industry expertise, P3 specializes in comprehensive Data Center and Power Quality solutions custom fit to your needs.

**Our Mission**

Our mission is to be the industry's trusted and respected critical power, cooling and energy solutions provider.

*Thank you, Andy.*



**Andy Angrick**

VP, PQ Monitoring

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**E:** andy@p3-inc.com

4725 Merle Hay Road, Suite 105, Des Moines, IA,  
50322

**10:00 am**

Big Ass Fans. Comfort Solutions by Big Ass Fans. Airflow, efficiency, and a better experience for your home or business. Make your space more productive with our unmatched line of airflow products. With HVLS and directional fans, evaporative coolers, and heaters, Big Ass Fans can create comfortable conditions anywhere.

Presented by our newest vendor Mechanical Sales, Inc. is an Independent Manufacturers Representative. We serve our market by providing HVAC

applications expertise to system design professionals, generating custom equipment selections, delivering superior installation contractor support, providing professional factory authorized system start-up and warranty support, in addition to facilities operations training, HVAC system maintenance education and HVAC systems preventative maintenance support

***Thank you, Mechanical Sales Inc.***

Des Moines Office: 9550 White Oak Lane Suite 100

Phone: 515.276.9005 | Fax: 515.276.8993

Cedar Rapids Office: 805 Wright Brothers Boulevard SW Suite 4

Phone: 319.366.1033 | Fax: 319.366.3902

Davenport Office: 351 W 76th Street

Phone: 563.324.0137 | Fax: 563.324.0894

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**Future Meetings:**

Spring April 20 and 21

Summer July 19<sup>th</sup> and 20<sup>th</sup> Indianola CSD

Fall October 19<sup>th</sup> and 20<sup>th</sup>

Winter January 18 and 19<sup>th</sup> 2024 around Des Moines

**Adjournment and safe travels**